

# WHO ARE WE?

- FynamicsGST is a B2B fintech SAAS owned and operated by Fynamics Techno Solutions
- We are a full stack GST solution covering Billing, E-invoicing, E-Way bill, GST Returns, Vendor 2A&2B recon, GL to GST recon & more
- Fynamics is an Approved GSP/ERP by NIC for direct connectors to the Govt portals
- Caters to over 280+ enterprises across
   1000+ GSTINs since launch in Mar 2018

# CLIENTELE – LEADING BRANDS TRUST FYNAMICS

MNC's











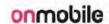
Groups







Mid Size









Startups







SI's & Affiliates











Knowledge of Fynamics systems paired with DELL systems has made them highly reliable and indispensable – **Drishti, DELL** 

...successful rollout of E-Invoice solution for Quess Corp and our associate firms all over India, ensuring entire group being compliant on E-invoicing from Day I

- Ramki, Group CFO - Quess

Your team's support is excellent and have played a big part in providing appropriate integration in launching e-invoicing program successfully...

- Ramanujam, Redington India

# OUR PRODUCT PROFILE

FYN Gateway – API gateway for e-commerce, neo banks, fintech and system integrators

Flexible pay per use API gateway to multiple Govt Portals

**GST** Compliance

(APIs with GSTN)

**Einvoice** 

(APIs with IRP)

EWay Bills

(APIs with NIC)

Income Tax, TDS

(Upcoming)

# FYN Enterprise – full stack GST compliance for CA firms and companies of all sizes

Slab based monthly / annual pricing

#### **GST ASP**

(GST Returns filing – R1,R6,ITC04, auto 3B)

#### Einvoice

(Realtime APIs/SFTP/manual excel drag&drop for IRN gen.)

# EWay Bills

(Complete EWB management)

#### Max ITC Claim

(Industry's most advanced 2A+2B recon)

#### **VAS**

(GL to RI or GL to 3B)

## Controllership

(Complete end to end compliance MIS with exception reporting)

# USP's

- NIC Approved GSP/ERP for direct connectors and full stack solution completely built and controlled by Fynamics, thereby ensuring minimum time for changes from Govt portal
- The **only Customizable** solution with Al driven rule engines for data validations and auto sync ups for end to end GST compliance with single Sales and Purchase register pulled from ERP system
- ERP agnostic with API/SFTP connector capabilities with SAP, Oracle, MS Dynamics, QAD, Tally & even home grown ones
- ~100% service uptime with 0 critical incidents & best in class security with continuous monitoring tools and annual VAPT with large volume handling capabilities
- **Dedicated support** for every client with 2 level escalation matrix

# KEY PRODUCT STANDOUTS

- Auto sync data from Fynamics Einvoice to Fynamics EWay bill and GSTR1
- Client specific custom rules for data validations or to ignore
- A single module to perform vendor reconciliation with both 2A and 2B simultaneously
- Client defined recon parameters at invoice level or tax rate level & at PAN level or GSTIN level
- Query builder reports with options to create client specific output templates
- Summary dashboards and graphical analytics for key decision making, including App support
- Single solution for multiple stakeholders incl billing, Tax, SCM, 3PL, AR, AP etc.

# CASE STUDIES

#### Automated Vendor 2A & 2B reconciliation for a Large global IT major

- Ensured client claimed max Input Tax Credit while continuing to make timely vendor payments
- Managed multiple data feeds from multiple ERPs incl API and SFTP connectors
- Reduced inefficiencies in the overall AP process that was dependent on vendor filing status

## Instant E-invoicing for a large System Integrator (SI)

- > 50+ clients went live with e-invoicing with Low code deployments using Fynamics enriched Einvoice APIs
- Fynamics handled encryption/decryption with NIC and the frequent token authentications
- > 30% cost reduction to the SI as per Fynamics pricing slab compared to other GSPs which base on API hits

## • Entire GST compliance for a Japanese Conglomerate

- Fynamics setup a single SFTP connector to flow entire Sales register and automatically segregate relevant data for E-invoice, EWay bill, GST returns, GL to GST recon and Controllership modules
- Whopping 60% reduction in overall compliance effort as all data points were visible in a single dashboard



KR Rajagopalan
Director & Chairman
Chartered and Cost Accountant
with over 40 years experience.
He successfully exited his previous
startup through a strategic sale to
a Global Tax Advisory firm.



TV Venkatesh
Director
Advocate and Tax Consultant, with
over 40 years experience handling
Legal, Accounts, Finance, HR,
Payroll and allied backend services.



Satish Rajagopalan
Director & CEO
CISA, CISSP, CISM Certified
Professional with over 13 years of
experience in BA and Analytics at
leading BFSI/Consulting firms.

# **Advisory Board**



RAMKI ex- Group CFO of Quess Corp., India's largest private sector employer.



B Madhav Reddy
ex- CEO Karvy GSP and ex-MD
& CEO of Calcutta Stock
Exchange

#### **Leadership Team**



Deepa Kumar
Director-Operations
A Qualified Chartered

A Qualified Chartered Accountant with 15+ yrs experience on MIS reporting & Analytics



Venkatakrishnar Director-IT Infra

AMP from IIMB with 25+ yrs experience in IT Infra & Security management at large corporates across global locations



Vijayshekar Director - Sales MBA with 17+ yrs in Sales activities including B2B, Network sales,

Inside sales, tele

sales etc.

Visit www.FynamicsGST.in

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